

# Referral-Only Partner Application

## SECTION 1: COMPANY INFORMATION

Company Name			
Company Type	Corporation Limited Liability Company Sole Proprietorship Other		
Street Address			Suite/Floor
City	State	Zip	
Website Address			
Phone Number	Fax Number		
FEIN/SSN			
Twitter Name			
CEO/President	Year Established		
Brief History			
Target Market			
Industry			
Market Presence			

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## SECTION 2: PRODUCTS & SERVICES PORTFOLIO

*In this section, please show how your company is addressing the convergence of IT & Telecom services in its product and service portfolio.*

Product & Services (*check all that apply*)

App Development  
Call Center / Contact Center  
Cloud Communication  
Cloud Computing (IaaS)  
Cloud Computing (SaaS)  
Collocation / Hosting  
Conferencing & Collaboration (video / audio / web)  
Data Backup & Recovery  
Data Protection  
Data Storage  
Managed IT  
Managed PBX / UC  
Managed WAN  
Mobile Device Management  
Software  
Security  
Telecom (local & long-distance)  
Telecom Expense Management  
Unified Communications  
VoIP (not hosted, but site-to-site, local, or long-distance)  
Wide Area Networking (Ethernet / MPLS)  
Wireless (Cellular) Voice & Data  
Wireless Broadband Access  
WLAN (WiFi in building)  
Other